



ANDREA

LEVINE



With Rick Jarvis, founder/co-owner of One South Realty Group.

A Love for Art & Architecture

Andrea Levine has always been drawn to art and architecture. She was born and raised in The Bronx, New York, where she was constantly surrounded by world-class art, architecture, and culture.

“It was an amazing place to grow up,” says Andrea. “I know what people think of when they think of The Bronx; I didn’t have that experience at all. I had a lot of independence and freedom from a young age, moms were always hanging out of the window keeping an eye on us.”

Andrea graduated from the State University of New York at Oswego, where she majored in broadcasting and communication with a minor in ceramic art. “When I graduated, I worked a few years in video production, then decided that wasn’t for me,” she explains. “After a three-month cycling tour through Europe, I

decided I wanted to become an artist, and moved to Manhattan.”

Once settled in Manhattan, Andrea joined a co-operative ceramic studio in SoHo. “While I was doing my art, I ended up getting a Screen Actors Guild card, for no specific reason other than being in the right place at the right time,” she says. “I was able to keep the art career going with regular stints as an extra and stand-in along with waitressing at Who’s on First, a comedy club on the Upper East Side.”

In the late ‘80s, Andrea moved to Richmond, Virginia, where she continued to do her ceramic art and extra work. She then was presented with the opportunity to get behind the camera. “I was able to be a props assistant, and then eventually a prop master. I did that for another 10 years,” she explains. “As I got older, I

realized the 14-hour days, six-days-a-week lifestyle wasn’t something I wanted to do forever.” Which is how Andrea found herself in real estate.

“I wound up looking at a home and meeting a Realtor who told me that I should become a Realtor,” says Andrea. “I decided that was a good idea and got my license in 2004.”

Andrea joined One South Realty Group in 2012, and credits her love for art and architecture as one of the reasons she’s a different Realtor than the rest. “When I first got into real estate, I wanted to make sure I was going to enjoy the business,” says Andrea. “The way I’ve been able to do that has been by aligning myself with unique homes, unusual homes, historic, and modern homes. Fortunately, in Richmond, we are surrounded by incredible architecture.”

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Andrea Levine and her husband, Kent, a photographer in the film business, have enjoyed working on films and renovating investment properties together.



Early on in her real estate career, Andrea also aligned herself with developers to be able to represent them in single family residential and condo project-based developments. “With my art and design background, I’m able to contribute early in the process when it’s simply just an idea, a purchase of a lot or a building,” she says. “I can then come in and help developers sell a marketable, timely product.”

Since getting into real estate, Andrea has had various professional affiliations. She has received her ABR and GRI accreditations, and is an EcoBroker. She has also received various awards and achievements throughout her career. This year will be her eighteenth year of receiving

the Distinguished Achiever award and her eighth year of Five Star, she was selected by RAR for the Outstanding Agent of the Year award in 2014, and is in the top 2 percent of this year’s Realtors in Richmond Magazine.

“Real estate is a big part of my life,” Andrea admits. “My past has made me confident, knowledgeable, and ready and able to dig in. I love working with people, and I know how to work with different personalities to be able to culminate a successful sale.”

When Andrea isn’t working, she remains involved in the community in other ways. Andrea served for six years on Richmond’s Urban Design Committee, is a past president of

the Maymont Civic League, and is co-founder and past chair of Modern Richmond, a public monthly forum with hands-on education of Modern Architecture. She also engages in regular road and river clean-ups in the Northern Neck.

Andrea tries to maintain a work-life balance whenever possible. “I make time for myself when I can; whether it’s 30 minutes or six hours, I try to make the most of it,” she says. “I work to live, I don’t live work. I love being out on the water paddleboarding, sailing, and fishing from my kayak. I love getting on my bike and cycling the Capital Trail.”

Back when COVID started, Andrea bought herself a ukulele and taught herself to play. Some of her favorite tunes include The Beatles “Imagine,” and Patsy Cline’s “Walkin’ After Midnight.” Andrea enjoys spending time with her husband, Kent Eanes, a photographer in the film business, and their two cats, Alice and Trixie. “When I first met my husband, we were on a date and I went to his house. Unbeknownst to me, it turned out to be one of my favorite houses in Richmond,” she says. “It’s



Andrea enjoys working with developers like Sam Daniel (left) and Web Martin (right), of Daniel & Company.

considered the first modern international style home in Richmond.”

Andrea and Kent spent the first 10 years of their relationship either working on films together or working on their home together.

“Our renovation was a 10-year project,” says Andrea. “But I walked away from that understanding homes better than I ever thought I would or could. That project gave us a huge sense of accomplishment.”

Since then, Andrea and Kent have built two homes out in the Chesapeake Bay area. “Each time, the process hasn’t gotten any easier, but we learn something new each time,” she explains. “It’s given us great joy to share that together.”

Andrea’s advice to up-and-coming top producers circles back around to having that work-life balance. “Being in the business for 18 years, I’ve put in many hours, late nights, early mornings, and Sunday open houses,” Andrea says. “If I had to, I’d do it all again. It takes time and hard work to cultivate your network. I’ve been able to create my network by doing things I love to do, like going to art openings, doing Modern Richmond tours, and finding other social events that I enjoy so it doesn’t feel like work.”

Andrea also recognizes that real estate is currently in an unprecedented place at the moment. “Having been through the economic crash in 2008, my message to Realtors that haven’t been through this before is, you will get to the other side. With hard work, tenacity, and enough savings, you can maintain the business. We’re going to get through this easier than the last time, we hope.”



IN HER FREE TIME,
Andrea loves cycling,
paddleboarding and kayaking.

